

<b>Maryland Financial Management and Counseling Services</b> <b>Solicitation No. MDH/OPASS 20-17751</b> <b>Questions from Consumer Direct Care Network</b>		
Page	Section	Question
2	2.2.1.a	Who are the incumbent FMS providers for DDA? DDA's Response: The incumbent FMS are the Arc of Central Chesapeake Region and MedSource Community Services, Inc.
2	2.2.1.a	Who are the incumbent FMS providers for LTSS? DDA's Response: The incumbent FMS are the Arc of Central Chesapeake Region and MedSource Community Services, Inc.
3	2.2.3	RFP states, "The Contractor shall provide FMS and Counseling Services to include payroll services on an as needed basis." How are 'as needed' services billed? DDA Response: The offeror will develop and implement separate Financial Management Services and Counseling Services Divisions to carry out the tasks in the RFP, as stated in subsection 2.3.1. The offeror should review section 2.3 Scope of Work-Requirements.
8	2.3.3.d	What is the current call volume to the FMS agencies? DDA's Response: Financial Management and Counseling Services to include payroll services required for Self-Directed Services (SDS) to approximately 1,655 Participants, as stated in subsection 2.2.3. The call volume to the FMS, the technical proposal and price proposal should consider the current volume and projected volume of growth by 10% annually, as stated in subsection 2.2.3.
8	2.3.3.d	What is the current call volume to the existing DDA Support Brokers? DDA's Response: Financial Management and Counseling Services to include payroll services required for Self-Directed Services (SDS) to approximately 1,655 Participants, as stated in subsection 2.2.3. Call volume to existing Support Brokers, the technical proposal and price proposal should account for the approximate 1,655 Participants, as stated in subsection 2.2.3 and projected volume of growth by 10% annually, as stated in subsection 2.2.3.
8	2.3.3.d	What is the current call volume to the state? DDA's Response: An offeror is being sought to provide Financial Management and Counseling Services to include payroll services required for Self-Directed Services (SDS) to approximately 1,655 Participants, as stated in subsection 2.2.3.

		As regards to the call volume to the State, the technical proposal and price proposal should account for the approximate 1,655 Participants, as stated in subsection 2.2.3 and projected volume of growth by 10% annually, as stated in subsection 2.2.3.
11	2.3.3.f.3)	<p>What background checks are required for current and prospective employees of eligible Individuals/Participants?</p> <p>DDA's Response: The offeror is responsible for successfully complying with the general administrative requirements and task developed by MDH to assure ongoing service quality for Participants who choose Self-Directed Services as stated in subsection 2.3.9.k.</p>
11	2.3.3.f.3)	<p>Who pays for the employee (direct service worker) background checks?</p> <p>DDA's Response: The offeror shall secure at its own expense a Maryland State Police and/or FBI background check and provide the Contract Monitor with completed checks on the above-listed personnel assigned to work under the Contract prior to assignment as stated in subsection 3.7.2 Security Clearance/Criminal Background Check.</p>
11	2.3.3.f.3)	<p>Must background check results be received before an employee can start working?</p> <p>Response: Yes. The offeror is responsible for successfully complying with the general administrative requirements and task developed by MDH to assure ongoing service quality for Participants who choose Self-Directed Services as stated in subsection 2.3.9.k.</p>
14	2.3.4.a	<p>How does the state intend to reimburse the vendor for Counseling services when the Participant is not yet enrolled in Medicaid?</p> <p>DDA's Response: The offeror will be designated as an Organized Health Care Delivery System (OHCDS). As an OHCDS, the Contractor may subcontract with Medicaid and Non-Medicaid Providers to support program Participants to receive services approved in their Person-Centered Plan (PCP)/Plan of Service (POS) and budget in the manner which best suits their needs, as stated in subsection 2.2.1.</p>
33	3.4	<p>How frequently have current vendors incurred liquidated damages?</p> <p>DDA's Response: The data for current vendors' that has incurred liquidated damages is unavailable.</p>
64	4.26	Is the contract value for the MBE and VSBE based on the total proposal price? Yes.
82	6.2	<p>Section 6 directs respondents to refer to several sections not found in the RFP. Can the state provide guidance as to where to find RFP § 5.4.2.7, RFP § 5.4.2.6, 5.4.2.3 – 5.4.2.5 and 5.4.2.8 – 5.4.2.14, and RFP § 5.4.2.15.</p> <p>DDA's Response: See the correct designations below.</p> <ul style="list-style-type: none"> <li>- The Experience and Qualifications of Proposed Staff is identified in subsection <b>5.3.3.g.</b> not subsection 5.4.2.7.</li> <li>- The Technical Response to RFP Requirements and Work Plan is identified in subsection <b>5.3.3.f</b> not subsection 5.4.2.6.</li> </ul>

		<ul style="list-style-type: none"> <li>- The Executive Summary is identified in subsection <b>5.3.3.d</b> not subsection 5.4.2.4.</li> <li>- Minimum Qualifications Documentation is identified in subsection <b>5.3.3.e</b> not subsection 5.4.2.5,</li> <li>- Offeror Information Sheet and Transmittal Letter is identified in subsection <b>5.3.3.c</b> not subsection 5.4.2.3</li> <li>-The Offeror Qualifications and Capabilities is identified in subsection <b>5.3.3.h</b> not subsection 5.4.2.8</li> <li>-References is identified in subsection <b>5.3.3.i</b> not subsection 5.4.2.9;</li> <li>-List of Current or Prior State Contracts is identified in subsection <b>5.3.3.j</b> not subsection 5.4.2.10;</li> <li>-Financial Capability is identified in subsection <b>5.3.3.k</b> not subsection 5.4.2.11;</li> <li>-Certificate of Insurance is identified in subsection <b>5.3.3.l</b> not subsection 5.4.2.12;</li> <li>-Subcontractors are identified in subsection <b>5.3.3.m</b> not subsection 5.4.2.13</li> <li>-Legal Action Summary is identified in subsection <b>5.3.3.n</b> not Section 5.4.2.14.</li> <li>-Economic Benefit to the State of MD is identified in subsection <b>5.3.3.o</b> not subsection 5.4.2.15</li> </ul>
83	6.2.4	<p>How will the state evaluate the Economic Benefit Factors narrative in terms of proposal scoring?</p> <p>DDA's Response: Proposals that identify specific benefits as being contractually enforceable commitments will be rated more favorably than Proposals that do not identify specific benefits as contractual commitments, all other factors being equal.</p> <p>Offeror should review subsection 5.3.3.o.1. in the RFP.</p>
	General	<p>What are the current rates being charged to the DDA for provision of FMS?</p> <p>DDA's Response: The data for the current rates being charged to the DDA for provision of FMS is unavailable.</p>
	General	<p>What are the current rates being charged to the DDA for support broker/counseling services?</p> <p>DDA's Response: The data for the current rates being charged to the DDA for support broker/counseling services are unavailable.</p>